



Partner-Powered Telecom Expense Management (TEM) Solutions

TEM is the integration of knowledge and technology to create the tools and processes that manage, control, and forecast the costs and expenses associated with enterprise voice, data, and wireless networks.

SAI's integrated call accounting and TEM services provide a proactive, continuous approach to managing telecommunications expenses and operations on your terms. We work with you to design a tailored call accounting/TEM solution that offers the degree of control you need to realize an **optimal return on investment**.

TEM Partners

Call accounting is a valuable part of an effective strategy for improving TEM results (to learn more, see Call Accounting Boosts the Power of TEM). However, additional components that contribute to the overall success of a TEM solution, such as circuit inventory management and invoice processing, require specialized expertise. To deliver a **superior solution**, we've chosen to partner with leading-edge companies that provide that expertise:

- Rivermine, a premier TEM provider
- Comstructure, a nationwide consulting firm specializing in telecommunications infrastructures

Combining our own usage management and call accounting technology with the expense management capabilities of our TEM partners enhances our ability to deliver essential technologies to customers around the world. With our partners, we can provide a **complete service solution** that:

- Simplifies, centralizes, and proactively manages all of your telecommunications assets
- Provides visibility into and control over telecom spending
- Can significantly reduce your expenses by quickly addressing specific "pain points" within the telecom environment.
- Doesn't burden you with another enterprise system on your network. Web-based access to a hosted TEM/call accounting solution provides all the benefits of usage management and TEM without draining your internal resources, so your staff can focus on the core competencies that offer the greatest value to your business.

Features of an Integrated TEM Solution

Call Accounting/ Usage Management	Sierra Gold integrates call accounting with TEM functionality to help you take greater control over your total communications costs, and improve the management of departments, employees, and telecom assets and resources.
Inventory Management	Builds and maintains a current repository of all your wired, wireless, and data networking assets.
Service Order Management	Creates, validates, and tracks telecom orders from request through approval and provisioning.
Invoice Management	Enables automated invoice processing, bill validation, cost allocation, and auditing.
TEM Analytics	Delivers unparalleled visibility into and control over telecom spending through packaged dashboards, reports, and drill-down analytics.
Network Management	Enables network managers to identify costly carrier errors such as charges for unused or underused circuits that should have been disconnected years ago, and using older, higher rates for current voice and data lines.

SAI

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